

# Realtor Showing Policy

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Thank you for your support and involvement in showing Skobel Homes in Willow Oak Plantation.

Customer: \_\_\_\_\_

Realtor: \_\_\_\_\_

Realtor Phone Number: \_\_\_\_\_

Brokerage Firm: \_\_\_\_\_

Our Showing Policy is designed to protect the Realtor by establishing that you are the procuring cause of sale. Your customer named above will be registered with Skobel Homes and will guarantee your sales commission in accordance with our Showing Policy below:

1. The Realtor must accompany their customer on their first visit to the Sales Center, or the Realtor must call ahead of the customer's first visit to register their customer.
2. Commission for Skobel Development inventory homes will be 4% of the sales price. Commission for pre-construction homes will be 4% of the contract price not including options and lot premiums.
3. Commissions for Skobel Homes will only be paid upon the successful closing of the home.
4. In an effort to facilitate the transaction and help the Realtor, Skobel Homes will prepare all paperwork and contracts.
5. In the event of contract cancellation the entire deposit will be due to Skobel Homes and neither the Brokerage Firm or the Realtor will have any claim on any portion of the deposit.
6. This registration is good for any contract signed within 90 days, after this period the Realtor must re-register their customer with Skobel Homes.
7. When a customer signs a contract with Skobel Homes using another Brokerage Firm no commission will be due to the original Realtor or Brokerage Firm.
8. This registration form must be completed in full and constitutes an acceptance of all terms stated above in order for you to receive your commission.

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Realtor \_\_\_\_\_ Date \_\_\_\_\_

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Skobel Homes Representative \_\_\_\_\_ Date \_\_\_\_\_

Skobel Homes Sales Center

8819 SW 74th Ave  
Gainesville, FL 32608  
**352-505-9100**  
**www.skobel.com**

